



JOSHUA OCHIENG OTIENO

📍 00100-NAIROBI, KENYA

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SUMMARY

I am a solutions-oriented professional with a strong technical background in applied computer science. Currently, I serve as a Field Work agent Schoolap Kenya, where I focus on building strategic partnerships with schools and driving the adoption of digital management tools. I excel at leading projects, managing client relationships and translating complex technology into practical, efficient solutions.

SKILLS

Core professional skills

- ❖ Leadership and team management
- ❖ Client relationship management
- ❖ Stakeholder communication
- ❖ Strategic fieldwork
- ❖ Problem solving and adaptability
- ❖ Software development
- ❖ Data management
- ❖ Data analyzation

EXPERIENCE

30th January, 2026- **SCHOOLAP KENYA | FIELDWORK SALES AGENT**

❖ Leadership and Strategy

I help grow Schoolap's presence in my area by building strong relationship with school administrators and staffs. By maintaining regular communication and trust, I support long term partnership that benefit both the school and the company

❖ Client and School management

I work closely with schools to understand the challenges they face in managing their daily operations and help them adopt digital solutions that makes their work easier and more efficient. Through direct visits and conversations with their leaders to identify their specific needs

❖ **Communication and product demonstration**

In addition, I conduct product demonstrations for teachers and administrators, breaking down technical features into simple, relatable explanations so they clearly understand the value, benefits and return on investment.

16th November, 2025- CREATIVE RENEWABLE ENERGY SOLUTION LIMITED, NAIROBI- solar technician and digital solutions lead

❖ **Client consultation**

Acted as the primary technical consultant for clients, overseeing the design and installation of hybrid solar systems to meet specific energy needs

❖ **Digital leadership**

Independently managed the end-to-end development and launch of the company website www.cresoll.com. Enhancing the brands professional digital presence

12TH August, 2025- GOSSE ELECTRICAL NAIROBI-Technical team associate

❖ **Collaborative leadership**

Partnered with cross functional teams to design and implement energy efficient systems tailored to specific environmental need

❖ **Problem resolution**

Specialized in troubleshooting and maintaining hybrid solar systems, ensuring seamless operational continuity for all assigned accounts

❖ **Resource optimization**

Applied sustainable design principles to reduce client energy costs and improve overall system longevity

5th May, 2024- 12th August, 2024- KISII COUNTY GOVERNMENT-Technical support and problem-solving specialist

❖ **Operational Efficiency**

Demonstrated advanced problem-solving capabilities by identifying and resolving technical bottlenecks within the government led projects

❖ **Stakeholder communication**

Effectively communicated technical updates to team members and supervisors, ensuring project transparency alignment with local government goals

EDUCATION AND TRAINING

KISII UNIVERSITY- Expected graduation 17th December, 2025
Bachelor of science in applied computer science
Second class honor, Upper division0020

